



CALIFORNIA  
STATE  
UNIVERSITY  
FRESNO

September 22, 2008

Dear Graduate Admissions Committee:

It is with pleasure that I recommend Ted Kingsley for admission to the Graduate program within your university. I have known Ted both in and out of the classroom at CSU, Chico; as a student in several of my courses and as a participant in College/University extracurricular activities. Ted is always well prepared for class and eagerly participates in class discussions. He impressed me with the enthusiasm, interest, and focus he exhibits when applying economic, finance, and management theory to issues within the business sector, particularly when policy implications are involved.

Ted has excellent communication skills and is a natural leader. He has demonstrated an ease in articulating his position and answering questions thoroughly and courteously during presentations to his peers. He easily handles public speaking in impromptu situations without hesitation and he can be persuasive in debate situations. These skills allow him to quickly establish rapport with people and motivate peers; they also explain how he seems to find opportunities where others may not.

While Ted has always focused on his academic goals in the classroom, he has made being active in the University community a priority as well. He is a member in good standing of the Young Cattlemen's Association and Society of Agricultural Managers at CSU, Chico. He also took it upon himself to convince a prominent cattle industry professional to travel to Chico and talk to students from several courses about business profitability. Normally this individual receives a substantial per diem but Ted convinced him to do it for free. His accomplishments as a participant in these organizations or events speak highly of Ted's character; he gets involved because he wants to make a difference and contribute to their success.

One of the most interesting things about Ted is the international experience he brings to the classroom. He lived in Japan for two years and has traveled extensively throughout the world, most recently to Thailand as part of the Study Abroad program at CSU, Chico. These opportunities to visit other countries and get a taste of their culture will undoubtedly influence Ted's professional and personal life. His career will directly benefit because he has a goal of someday marketing agricultural products to other countries. Gaining a firsthand perspective of another country's economic system will aid in making this goal a reality. On a personal level, the opportunity to experience another culture promotes an expanded understanding of the world in which we live. I believe these experiences have made him a well-rounded student who is dedicated, social, and committed.

I am confident that Ted will be a successful candidate in your graduate program. Please do not hesitate to contact me if I can be of further assistance.

Sincerely,

A handwritten signature in blue ink that reads "Todd A. Lone".

Todd A. Lone, Ph.D.  
(559) 278-4455

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